









Financing Impact

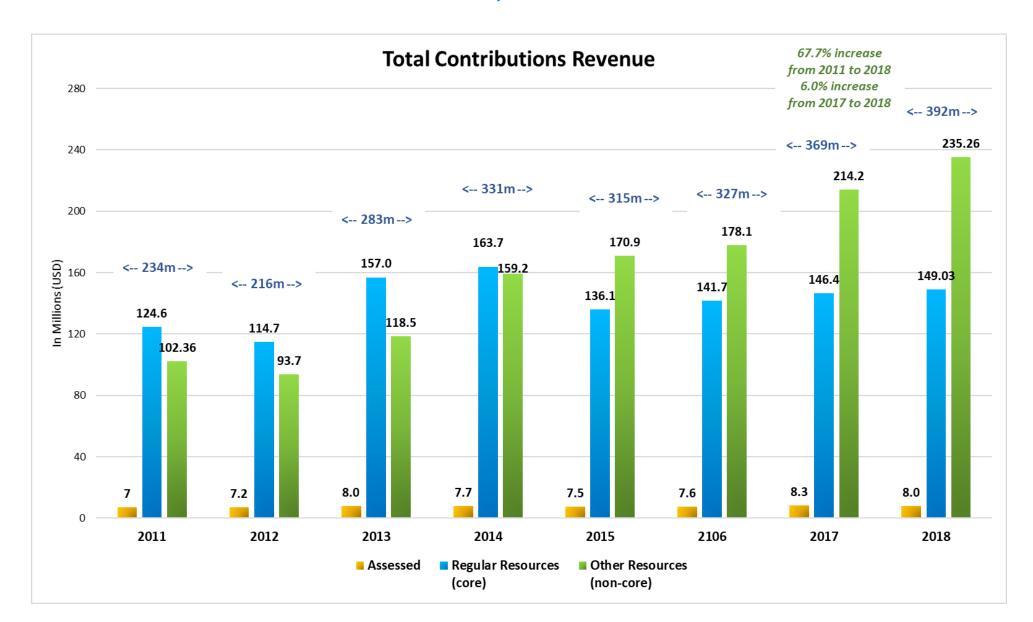
- Revenue Trends and Gaps
- Resource Mobilization Strategy

Executive Board Informal Consultation Structured Dialogue on Financing

New York May 9, 2019

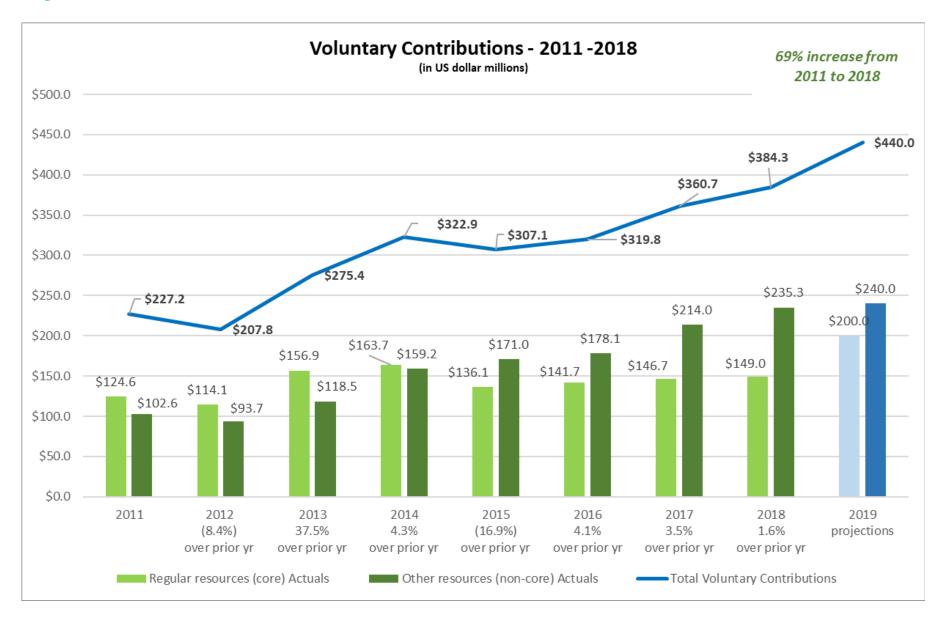
Total Contributions Revenue, 2011-2018





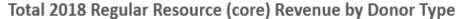
Voluntary contributions revenue

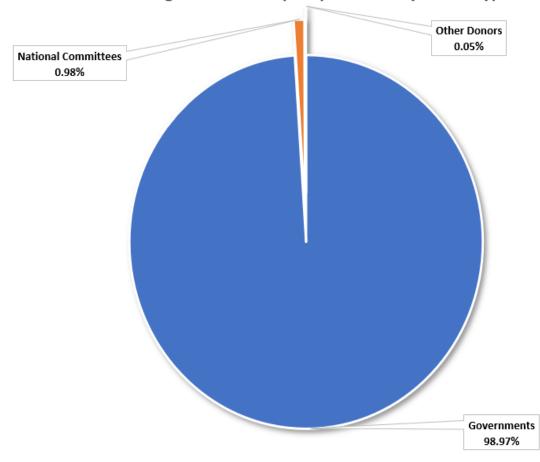




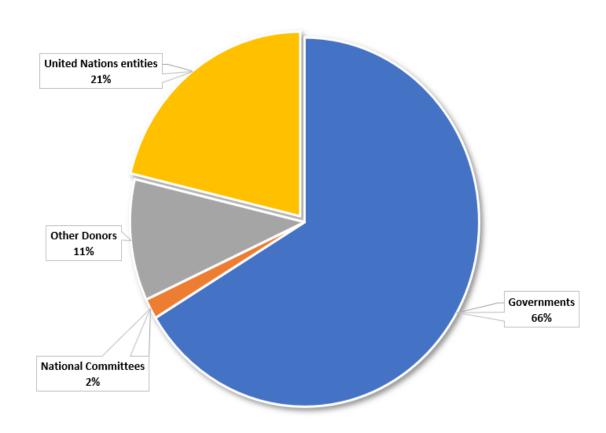
Voluntary contributions revenue







Total 2018 Other Resource (non-core) Revenue by Donor Type



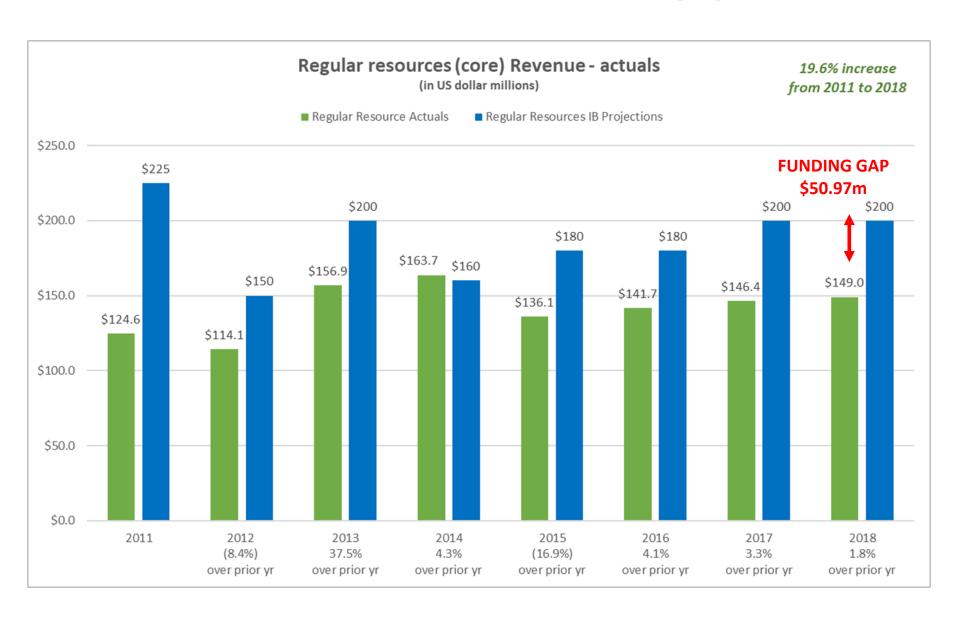
Top 20 voluntary contribution donors (core & non-core) WOME



| | | | Variance between | |
|-------------------------------------|------------|------------|------------------|------------|
| Member States | 2018 | 2017 | 2016 and 2017 | % variance |
| Sweden | 54,917,231 | 44,251,975 | 10,665,256 | 24.10% |
| United Kingdom | 28,371,716 | 25,508,619 | 2,863,097 | 11.22% |
| Norway | 25,376,625 | 23,455,805 | 1,920,820 | 8.19% |
| Japan | 24,397,108 | 22,355,127 | 2,041,981 | 9.13% |
| Multi-Partner Trust Fund Office | 22,883,061 | 25,647,530 | (2,764,469) | (10.78%) |
| Switzerland | 18,716,954 | 17,872,606 | 844,348 | 4.72% |
| Finland | 17,415,041 | 18,605,167 | (1,190,126) | (6.40%) |
| Australia | 16,722,687 | 15,796,547 | 926,140 | 5.86% |
| United States of America | 15,181,983 | 16,093,017 | (911,034) | (5.66%) |
| Denmark | 13,186,106 | 12,922,133 | 263,973 | 2.04% |
| Canada | 11,784,342 | 12,811,507 | (1,027,165) | (8.02%) |
| Germany | 11,304,960 | 10,220,665 | 1,084,296 | 10.61% |
| Netherlands (the) | 11,015,265 | 9,854,655 | 1,160,610 | 11.78% |
| Italy | 8,129,575 | 5,169,530 | 2,960,045 | 57.26% |
| Belgium | 7,969,580 | 6,958,006 | 1,011,574 | 14.54% |
| United Nations Development Programn | 7,223,332 | 6,627,674 | 595,658 | 8.99% |
| Peacebuilding Fund | 6,500,456 | 889,532 | 5,610,924 | 630.77% |
| European Commission | 6,373,111 | 21,963,027 | (15,589,916) | (70.98%) |
| Republic of Korea (the) | 5,401,589 | 4,945,836 | 455,753 | 9.21% |
| BHP Billiton Foundation | 5,394,600 | - | 5,394,600 | 100.00% |

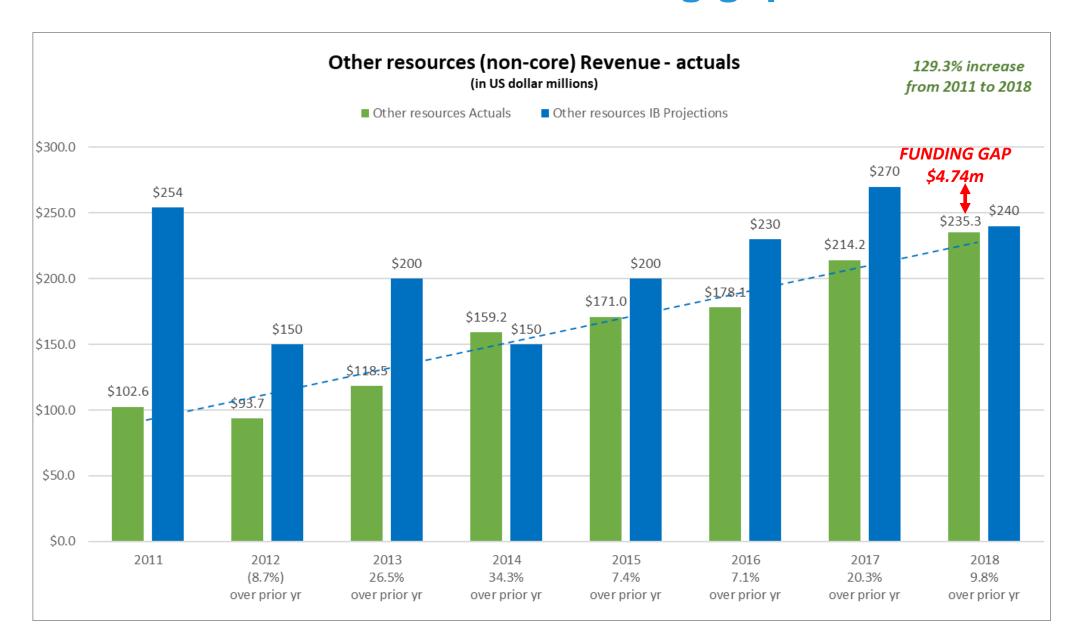
Regular Resources revenue and funding gaps





Other Resources revenue and funding gaps

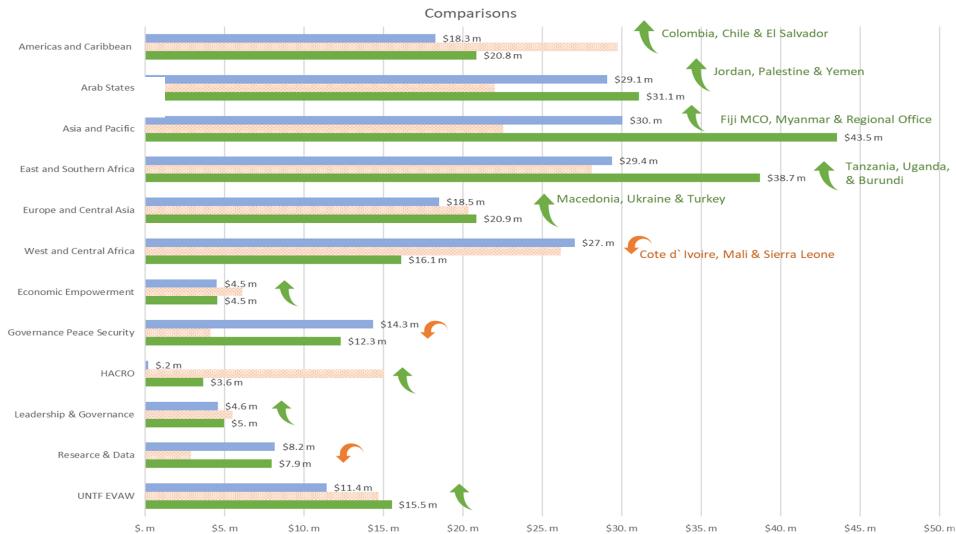




Other Resources mobilized by Region/Section







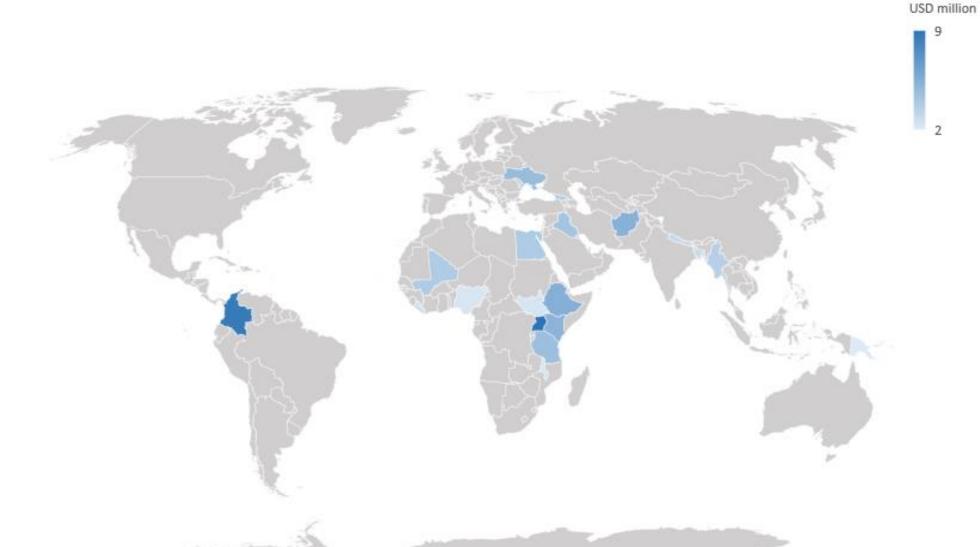
Top 10 by region / department

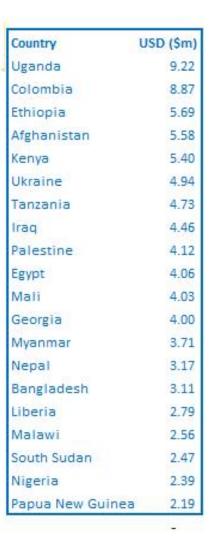
| - APRO | \$43.5 m |
|--------------------|-----------|
| - ESRO | \$38.7 m |
| - ASRO | \$31.1 m |
| - ECARO | \$20.9 m |
| - ACRO | \$20.8 m |
| - WACRO | \$16.1 m |
| - UNTF | \$15.5 m |
| - Peace & Security | \$12.3 m |
| - Researce & Data | \$7.9 m |
| - Leadership & Gov | \$5. m |
| , | \$211.9 m |
| | |

Other Resources by programme countries



2018 Other Resource (Non-Core) Revenue - Top 20 Countries





Engagement central to fundraising strategy



Deepen

engagement
with public and
private sector
partners

Improve dialogue to increase resource allocations that can address common goals

- Organize continuous Structured Dialogues, multi-stakeholder and bilateral consultations
- Strengthen management performance in line with findings (e.g. MOPAN Assessments)
- Enhance visibility of shared commitment and results with partners

nvest in individual giving

Scale up investment to develop capacity to capture and grow regular individual givers

- Re-set National Committee governance and strategic planning
- Target and recruit high-net-worth individuals and influencers
- Leverage corporations and foundations, including on Women's Empowerment Principles

Generate

revenue from movements, appeals and campaigns

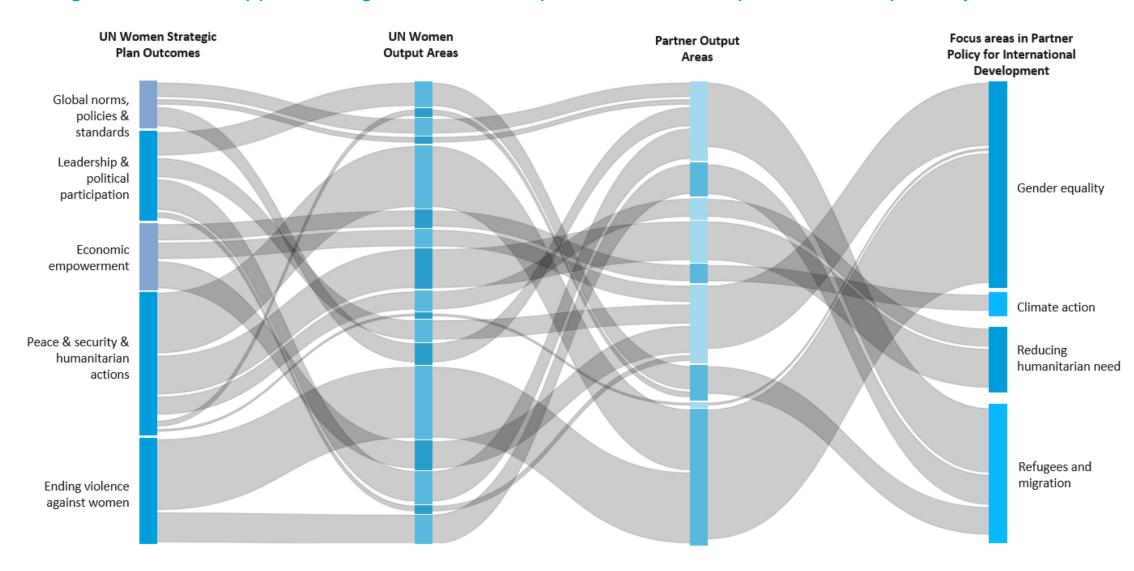
Leverage UN reform to increase pooled funding, incl. via joint programmes and thematic windows

- Capitalize on #MeToo and HeForShe movements, especially in growing private sector
- Acquire individual givers during the Beijing+25 Global Forum
- Fundraise for humanitarian appeals, leveraging digital marketing

Common goals for win-win partnerships



Common goals can be mapped through to financial expenditure data via planned Transparency Portal



Alignment on Core Resources as a bedrock

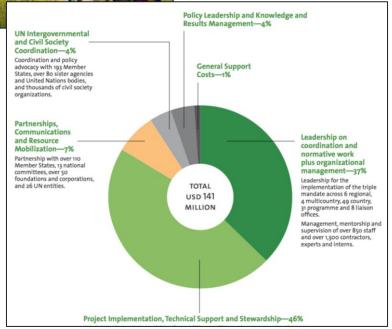


Unrestricted **Regular (Core) Resources** represent 40% of UN Women's Strategic Plan budget. Key benefits:

- Align resources to the high-level results endorsed by the Executive Board in the Strategic Plan
- Enable UN Women to reach the most vulnerable women and girls, and ensure no one is left behind
- Empower UN Women to be agile and to speed up programme delivery, including in humanitarian contexts
- Allow piloting and scaling up of innovative solutions
- Create cost-efficiencies through lower transaction costs
- Form a foundational base, from which interventions and results can be scaled up through earmarked resources



Regular Resources allocation, 2017



Flexible and predictable resources



Share of multi-year funding commitments, 2016-2018

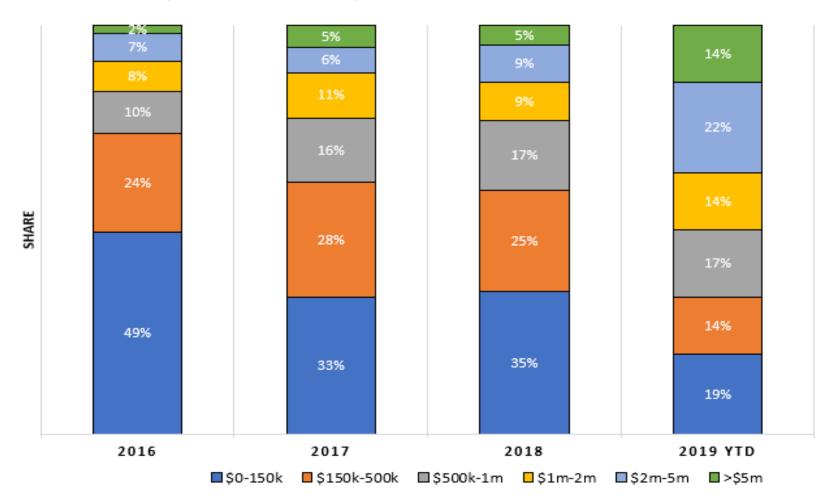


Scale driving efficiency



Increase in the size of earmarked funding agreements by monetary value

Share of OR agreements by value segmentation, 2016 – 2019 YTD April



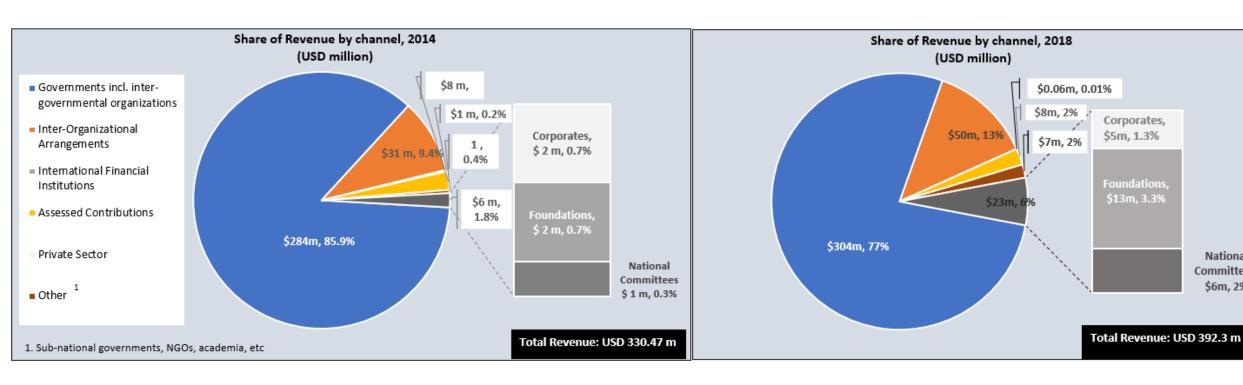
Diversifying our financing partner portfolio



National

Committees,

\$6m, 2%



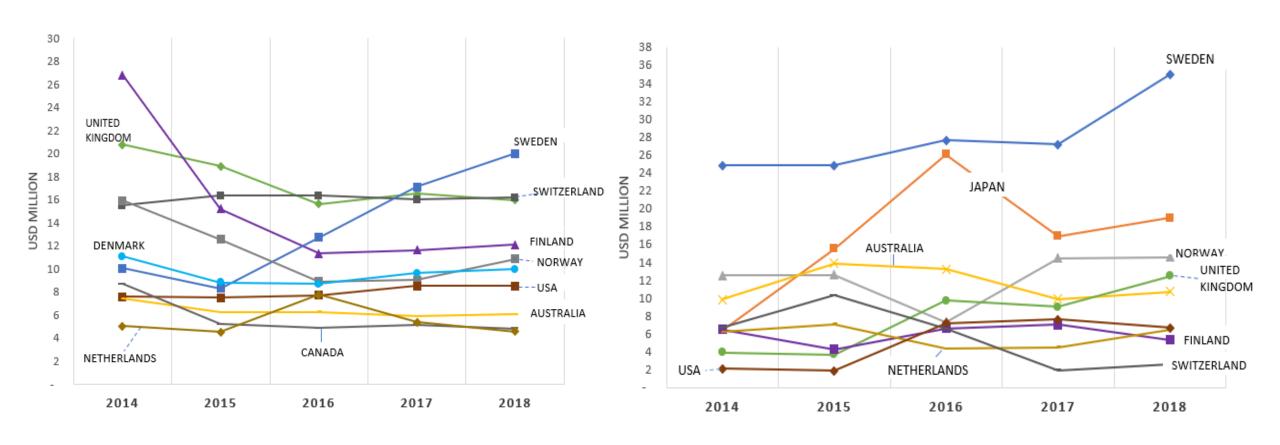
Contributions from major donors are varied



> Call for funding trajectories that are consistent and follow an upward path

Regular Resources (core)

Other Resources (non-core)

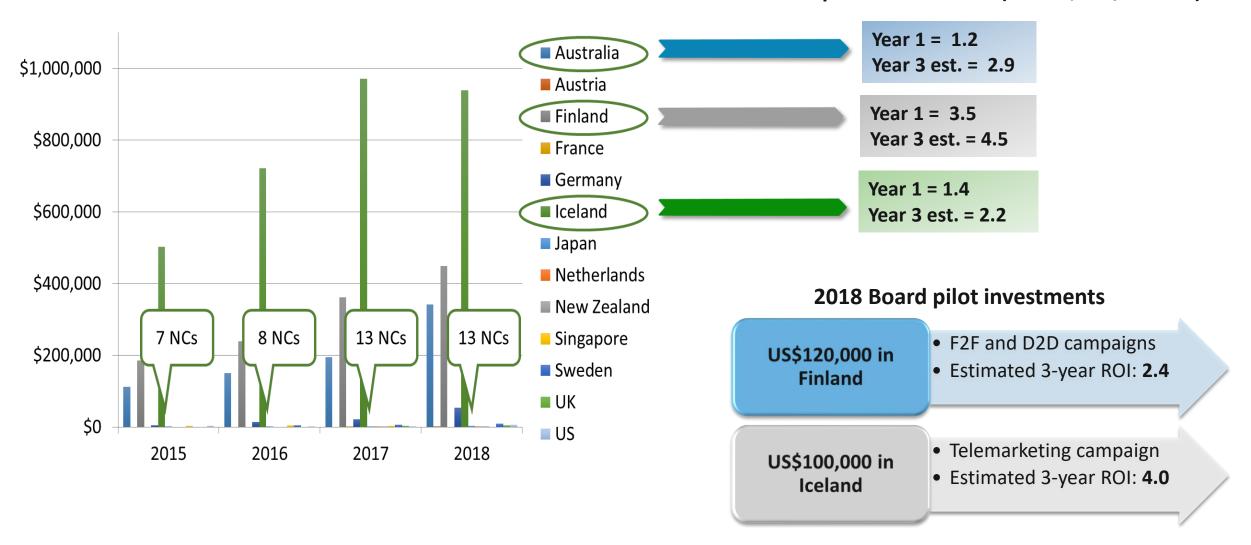


Individual giving pilots yield promising returns





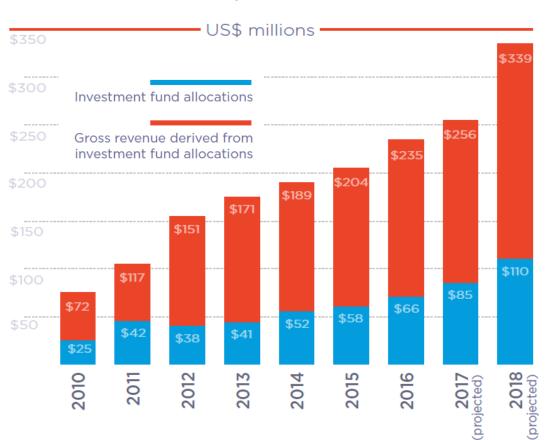
Return on Investment (ROI)
2017 UNW pilot investments (US\$30,000/market)



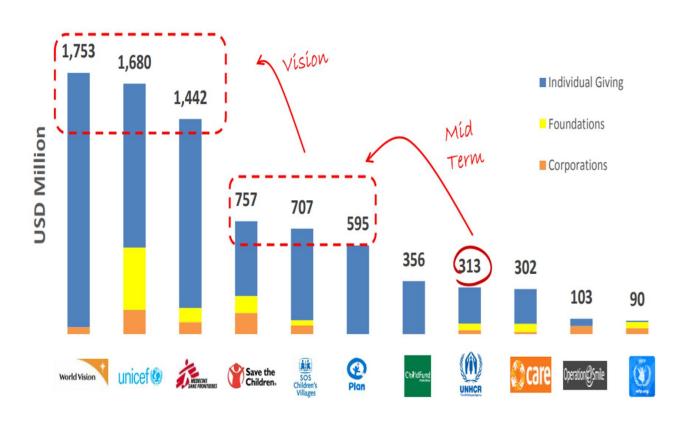
Benchmarking individual giving shows potential WOMEN



UNICEF's cumulative impact of investment since 2010



10 years ago, UNHCR was where UN Women is now



> Call for increase in investment funds to leverage market-proven techniques to grow individual givers

Growth in foundations points to upside



Corporation and Foundation revenue, 2014-2018

























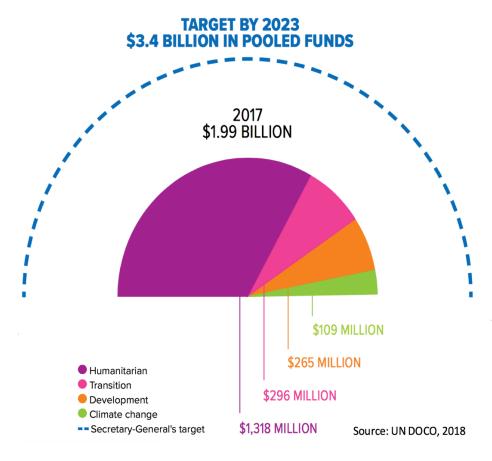






Centrality of GEWE in UN pooled programmes



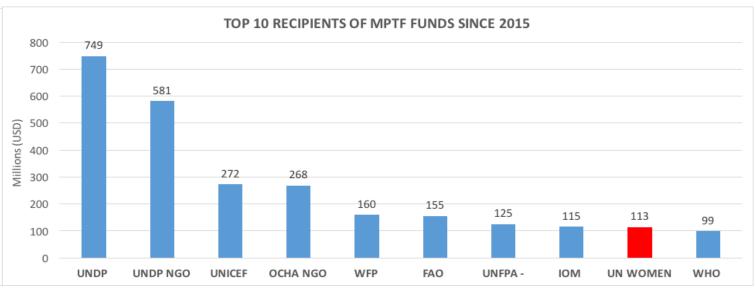


Support in ensuring that GEWE is well represented and articulated in common UN platforms, such as UNSDCF guidelines, and pooled programmes GEWE as lead goal (OECD Development Cooperation Report 2018):

- Aid targeting GEWE reached an all-time high in 2015-16 with \$41.4bn
- Only \$4.6b destined to programmes designed with GEWE as main goal
- Lack of focus impacts on GEWE programming implementation

Mechanism to level the field, shoring up under-represented areas

Coordination mechanism, aligned to UN reform and UN Women mandate



Establish pooled thematic windows



- Support the establishment of thematic funding windows per Strategic Plan outcome area. Benefits and features:
- Resource Executive Board endorsed results in the Strategic Plan
- Enable partners to earmark to priority geographic or sectoral areas
- Maintain a funding period that covers the entire Strategic Plan
- Support implementation of Paris Declaration on Aid Effectiveness:
 - Improves long term planning and programme sustainability
 - Consolidates reports at global, regional and country levels
 - Lowers cost recovery, so that more funding is programmed
- Fosters greater joint partner collaboration, visibility and dialogue around UN Women impact and the achievement of the SDGs



Recognizing shared partnership results









Field programmes



Flagship publications





Social media



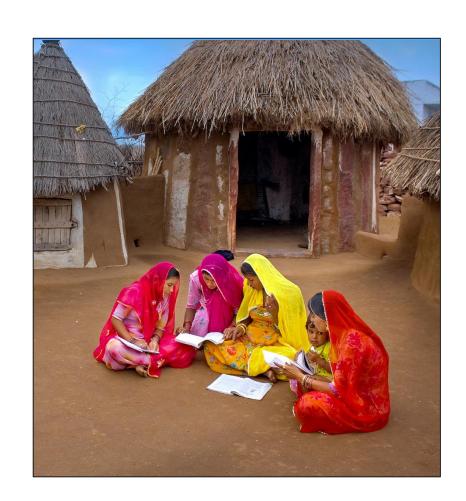
Phumzile Mlambo ② @phumzileunwomen · Feb 7

Thanks for being committed to the core! I am grateful to all of our funding partners and especially to Sweden, the UK, Switzerland, Finland, Norway, Denmark and the US for leading by example and providing the most core resources to @UN_Women in 2018.

Call to action



- Prioritize flexible and predictable funding, including Regular Resources and multi-year
- Enable UN Women to invest further in individual giving, building on identified successes and high potential
- Support GEWE being a key objective in UNsystem pooled programming; with UN Women as the driver of the GEWE agenda
- Establish thematic funding windows, in alignment with Strategic Plan outcome areas













United Nations Entity for Gender Equality and the Empowerment of Women

Thank you